

**Year 12 Programme of Study**

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| **Term One –** **Business and its environment**EnterpriseBusiness structureBusiness ObjectivesStakeholders in a business**People in organisations**Management and leadershipMotivationHuman resource management |

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| **Term Two –** **Marketing**What is marketing?Market researchThe marketing mix**Operations management**The nature of operationsOperations planningInventory management |

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| **Term Three –** **Finance and accounting**Business financeForecasting cash flowsCostsAccounting fundamentalsPreparation for the final examinations |